



**BRAVILO  
BONAMAT**

The taste of quality worldwide



# THE KEY TO SUCCESS

Bravilor Bonamat is a family business founded over 70 years ago.

**Innovative ideas, advanced technology, quality and in-house production** have always been important aspects to us and have led to today's success.

Bravilor Bonamat was founded in the Netherlands in 1948 by A.J.M. Verheijen. He started as a wholesaler, supplying hotels and hospitals with coffee machines and other catering equipment. After eleven years his sons took over the family business and started producing commercial filter coffee machines. These professional machines were the foundation of Bravilor Bonamat's European market leadership today.

Nowadays Bravilor Bonamat develops, manufactures and supplies a large range of beverage machines, still focussing on coffee specialities and hot water. In addition to the Bravilor Bonamat branded machines we also develop and manufacture as an Original Equipment Manufacturer (OEM) for third parties.

Today the business is led by CEO Guus W. Verheijen, the grandson of the original founder.

B2, one of the first self-made Bravilor Bonamat coffee machines



*“All our main business aspects are based in the Netherlands. This allows us to respond quickly to develop and manufacture high-quality machines that meet our customers' specific needs. We recognise the importance of responding quickly to new market developments.”*

*“Thanks to our core values: entrepreneurship, quality, customer focus and years of experience and knowledge we can add value and contribute to our customers' success, all over the world.”*

**Bravilor Bonamat contributes to  
its customers' success**

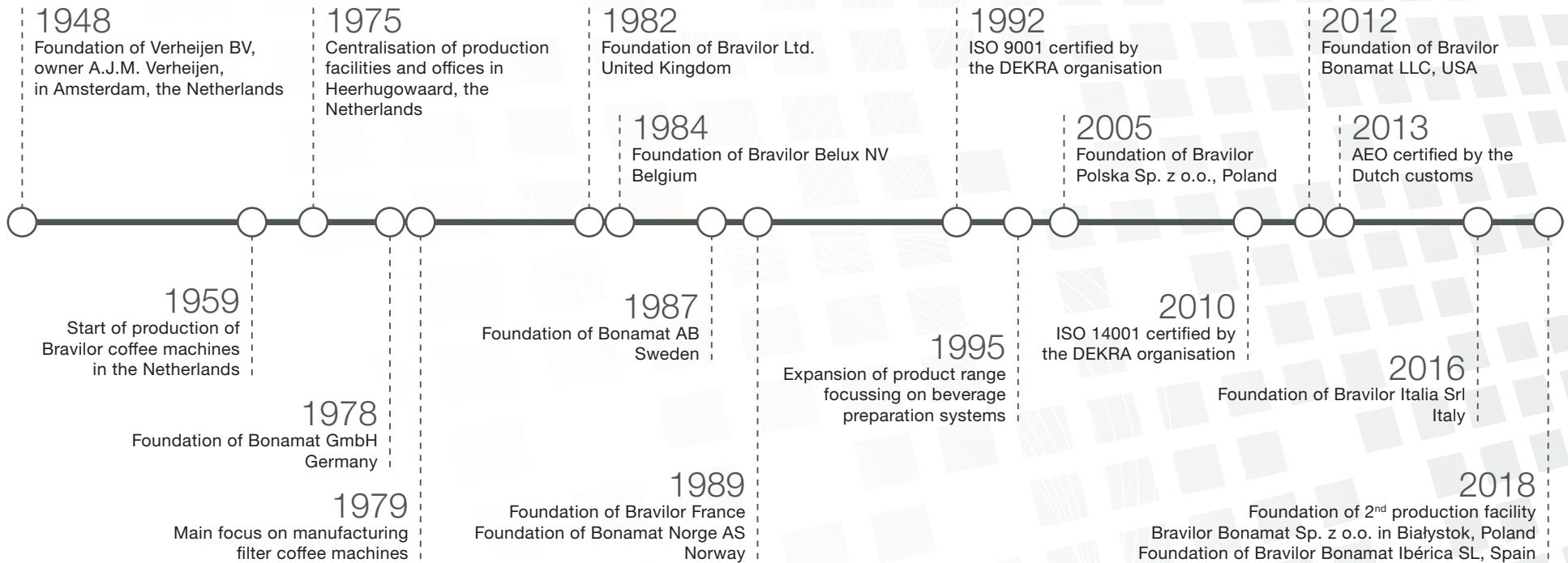
# MORE THAN 70 YEARS OF HISTORY

Bravilor Bonamat's first offices in Amsterdam, the Netherlands



Bravilor Bonamat has always been at the forefront of technology, supplying high-quality and durable products.

Today we have over 450 dedicated employees worldwide, all committed to the main purpose of developing and manufacturing commercial beverage preparation systems. With branches in Europe, the USA and an international network of dealers in more than 100 countries, the Bravilor Bonamat brand is now known throughout the world.



**Genuine craftsmanship since 1948**

# We are represented worldwide

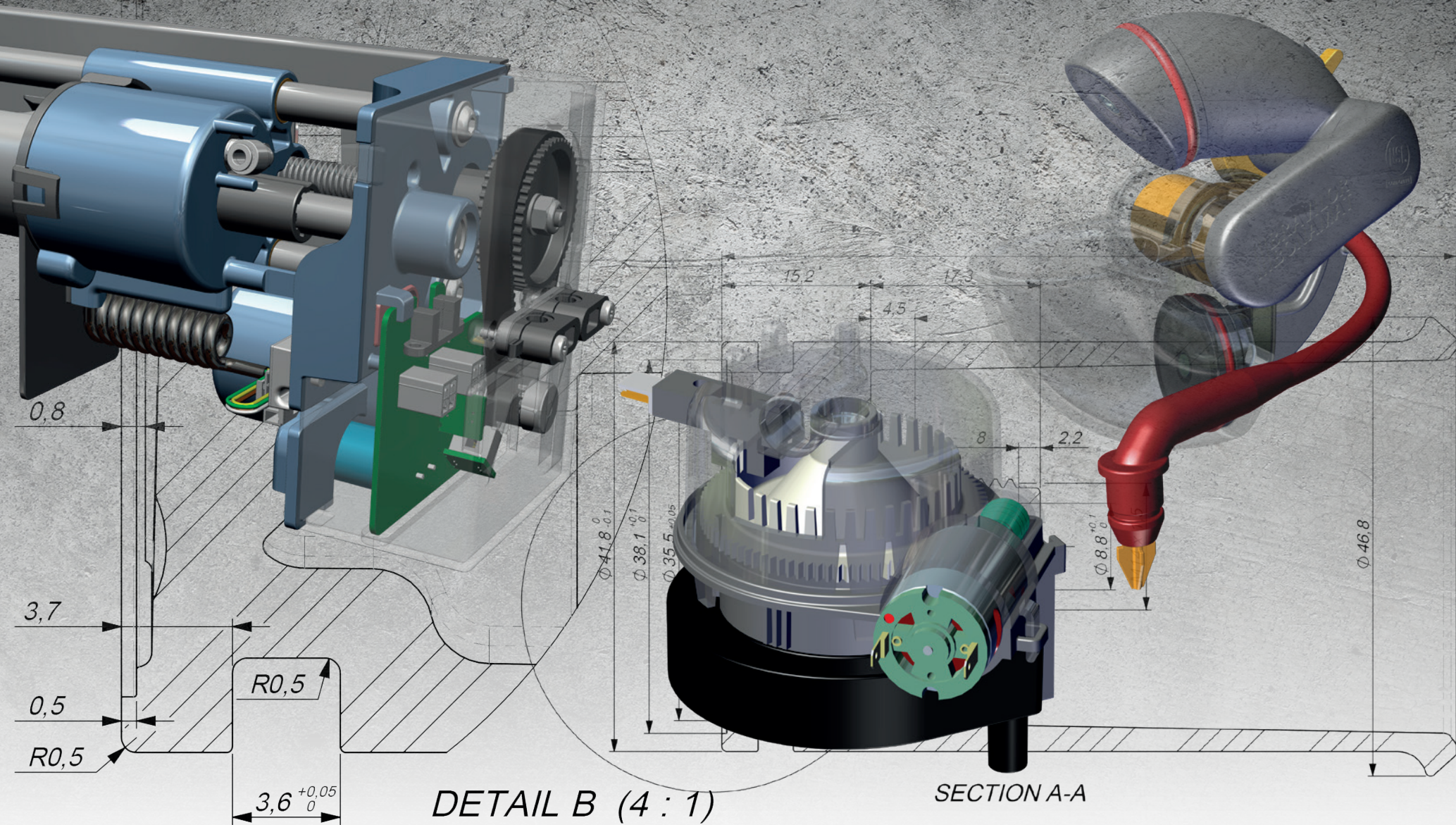


## FACTS & FIGURES

Employees	450+
Represented in	100+ countries
Branches	10
Machines per year	> 150,000



# Our innovative designs are fully protected by patents



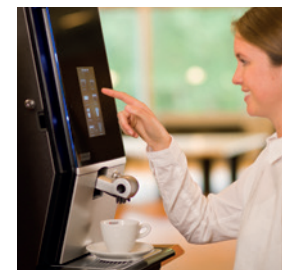
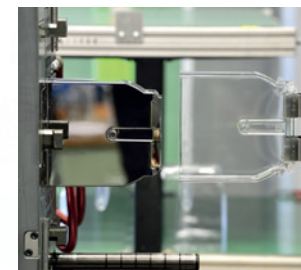
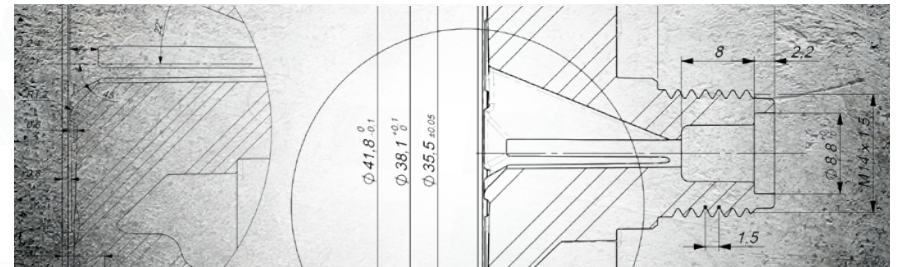
# INNOVATION BY TECHNOLOGY

Bravilor Bonamat has always invested in technology. The large Research & Development department highlights the importance of this aspect of the company.

We have more than 40 people working on new ideas, designs, product development and improvements of existing products in our R&D innovation centre. Knowledge and expertise gained over many years have resulted in a powerful and extensive product range. Patrick Naber, Manager Research & Development, explains:

*“We know what our customers are looking for in a machine. It is our task to combine advanced technology with ease of operation. We work on professional products which must meet significant standards.”*

*“Bravilor Bonamat is known for its reliable, long-lasting and durable products. For us it is important to keep that promise and consistently meet the expectations of our customers. I would also like to emphasise that we develop and manufacture our products in a sustainable way. As a leading global supplier we are committed to maintaining our planet for future generations.”*



**Bravilor Bonamat combines advanced technology with ease of operation**

# QUALITY AS A CORE VALUE

Our high level of quality control and our business ambition to be a sustainable company minimising the impact on the environment have been recognised by various international organisations.

Quality is key to Bravilor Bonamat, and all our departments and employees are driven by quality.

Our products are thoroughly tested and meet the significant directives of the international DEKRA organisation, so our products are KEMA-KEUR and CE certified. In addition we work with other organisations which test, approve and certify our products and award quality marks such as NSF, UL, IECEE, CCC, KC, INMETRO and GOST.

Bravilor Bonamat is a dedicated DEKRA partner holding ISO 9001 Quality and ISO 14001 Environmental certificates. This means that operating processes are coordinated efficiently and environmental management is taken seriously.

We not only focus on product quality, we also focus on quality improvement, the quality of customer service and satisfaction as well as the working conditions for our employees.



***Every single machine is thoroughly tested before it leaves our warehouse***



We manufacture in the Netherlands



## ESPRESSO EQUIPMENT

Fully automatic espresso machines prepare hot beverages of exceptional quality. All coffee specialities are prepared with freshly ground coffee beans.

These high-performance machines are made of the best, strongest and most durable materials to secure the first-rate performance during the grinding process. The espresso machine with two bean canisters offers many flavours for the **ultimate fresh coffee experience**.

In addition to the perfect espresso, the espresso machines serve other coffee specialities such as cappuccino, espreschoc and latte macchiato.

## MACHINES FOR INSTANT INGREDIENTS

Technology evolves, to the particular benefit of the taste of instant ingredients.

Instant ingredients are widely known for their benefits such as **speed of preparation, ease of use and long shelf life**. Nowadays, large well-known instant coffee brands offer superb quality. Depending on your requirements you can choose a machine with up to six instant canisters for a large variety of flavours.

Bravilor Bonamat offers small compact machines for just coffee or hot chocolate as well as large machines for high volumes.

## FRESH BREW MACHINES

Automatic fresh brew machines offer freshly filtered coffee and bean-to-cup coffee using freshly ground coffee beans.

Depending on your preferences you can choose between the FreshOne, FreshMore and FreshGround. All units should be connected to a water supply to serve coffee. Depending on the number of canisters, you can select a large variety of coffee flavours. Some machines also have additional milk and sugar buttons.

Fresh brew machines are the perfect way of offering **good quality coffee** in offices.



## QUICK FILTER MACHINES

The classic quick filter machines are known for their **ease of use**. You can serve a decanter or airpot of filter coffee quickly.

Just fill the filter pan with as much or little ground coffee as you wish – for the perfect taste— and press the ON button. Acoustic and visual signals inform you when the coffee is ready. The water is heated only whilst the machine is switched on, so the product itself is **economical** in its use of power.

All these machines are table-top models which are **easy to position and install**. Some units do not even require a fixed water supply.

## ROUND FILTER MACHINES & THERMAL BREWERS

These product categories are intended for serving **large volumes** of filter coffee quickly, from 5 litres to 80 litres.

The B-series includes many models for direct brewing into removable containers. The containers can be placed on trolleys for decentralised coffee serving e.g. in hospitals.

The thermal brewers brew coffee directly into dispensers. Their stylish design makes the units perfect for **front-of-house solutions** e.g. coffee shops or convenience stores.

## THERE'S MORE!

Bravilor Bonamat offers other machines too. Most of them are developed for hot beverages such as coffee and tea.

In addition to the machines, we also supply necessities and accessories such as vacuum flasks, airpots, water filter systems and filter paper. **Accessories** can fulfil extra requirements and optimise the operational use of your machine.

Check us at [www.bravilor.com](http://www.bravilor.com) for our entire product portfolio.



[www.bravilor.com](http://www.bravilor.com)

# MARKET SEGMENTS

Each product category has its own benefits and can be offered to a specific market segment.

Bravilor Bonamat distinguishes by its wide range and variety of products, accessories and parts. Our equipment satisfies every need. For example, our marine machines are extra strong to meet on-board requirements in the shipping industry.

In addition to the machines, we also supply accessories. Accessories can fulfil extra requirements and optimise the operational use of your machine in a specific market segment. We supply professional cleaning materials for maintenance, service kits to connect your machine to a payment system and trolleys that make serving coffee much easier. For an entire overview, please check [www.bravilor.com](http://www.bravilor.com).

*Whether you want to serve cappuccino, coffee crème, latte macchiato, espresso, hot chocolate, plain (hot) water or your own preferred premix – Bravilor Bonamat has the answer!*

Bravilor Bonamat machines are used in many places. Our customers in the following segments find our machines to be particularly satisfactory.

Hotels



Restaurants



Catering



Hospitals



Homes for the elderly



Canteens



Retail



Offices



Entertainment



***Our wide range of equipment satisfies every need***

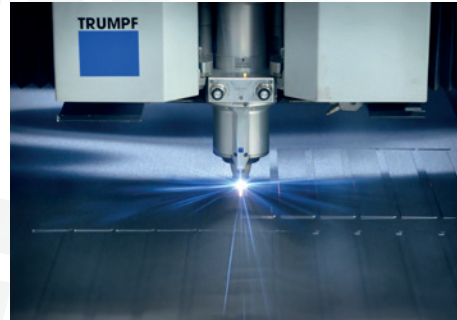
## MADE IN HOLLAND

Bravilor Bonamat is proud to be a Dutch family enterprise. Not only the headquarters is situated in the Netherlands but also the production facilities with state-of-the-art machines for robotic welding, laser cutting, casting, forming and grinding.



Our central warehouse is located next to our production facilities, thereby ensuring short lead times. Our main products are supplied ex-stock. It is unique for a company such as Bravilor Bonamat to have this kind of central in-house production where all metalworking processes take place.

In addition the Quality department is just around the corner to keep a close eye on the production process. This is how we control our processes and make sure the machines at Bravilor Bonamat meet our own quality standards; standards that go beyond the general international directives.



***The production facilities feature state-of-the-art machines***

# Our world, our responsibility



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# CORPORATE SOCIAL RESPONSIBILITY

Bravilor Bonamat takes its corporate social responsibility (CSR) seriously. We are aware that many industrial processes have an impact on the environment. That is why we are a dedicated ISO 14001 partner; we think *green* and manage accordingly.

Most of our products are made of durable materials such as stainless steel and aluminium which can be recycled. Bravilor Bonamat's aim is to work with preferred suppliers; companies that share the same values, environmental policies and are willing to make the world a better place for future generations. Our machine tools are selected for low energy consumption too.

Of course we want our products to be energy efficient too. Therefore all espresso and fresh brew machines carry an A energy rating and the machines for instant ingredients are even rated A+, in accordance with the industry standard EVA-EMP3.0b (energy consumption protocol).

However, CSR is more than sustainability. In many ways we also run a social business. Bravilor Bonamat contributes to local sponsorships and charities. We also strongly believe in welcoming youngsters and trainees to the industry. Each year many students visit the factory. Not only to see and learn, but also actually to take part in the process.

All employees are aware of the fact that Bravilor Bonamat is a sustainable company and takes CSR seriously. Everyone tries to minimise the impact on the environment and contributes to this with effective ideas and measures, for instance by using less power and consuming less waste. Ultimately the sustainable way benefits everyone!



***The sustainable way benefits us all***

# REASONS TO CHOOSE BRAVILOR BONAMAT

Bravilor Bonamat is committed to innovation by technology, quality and success. Success, particularly for its customers, for Bravilor Bonamat's own products and as an Original Equipment Manufacturer.

- **Centralised production facilities, warehouse and distribution centre**

We keep all essential company aspects together at our headquarters in the Netherlands. This includes research & development, extensive (lab) testing, production, quality control and after sales. This major benefit gives us the opportunity to be flexible, on top of everything, and in control.

- **Business with a strong family drive**

We are a family business where dedicated people have been working for many years with great care and devotion to our wonderful range of products. We invest in our people, as we see them as part of the Bravilor Bonamat community.

- **Internationally-oriented company**

Our global network of branches and dealers allow us to do business with multinationals and large accounts. We support our customers all around the world.

- **24/7 technical support**

Our authorised Bravilor Bonamat dealers have the privilege of being trained by the best. Our technical support team provides regular training to our dealers. A representative of Bravilor Bonamat has to be knowledgeable about our high-quality products and must be able to offer a certain level of service. Dealers have 24/7 access to the Extranet environment.

- **Dedication to quality and sustainability**

Bravilor Bonamat is committed to quality. Our products have to meet certain standards and must comply with significant directives. We care about the environment and believe in future generations by managing our operations accordingly.

- **One stop shop**

Bravilor Bonamat offers a large product portfolio for all kinds of hot beverages and can anticipate quickly to specific needs.

***Benefit from our experience  
gained over more than 70 years***



Professional machines add value  
to your cup of coffee!



WHAT PEOPLE SAY ABOUT US

RELIABLE AND TRUSTWORTHY PARTNER

**Quick response and delivery times**

Industry specialist

THE PRODUCTS HAVE A LOW CM (CORRECTIVE MAINTENANCE) RATE

*Professional, they know what they are talking about*

**DO WHAT THEY PROMISE**

**Turn-key solutions**

Preferred supplier of coffee machines

**Entrepreneurship**

CUSTOMER-ORIENTED DEVELOPMENT

***The taste of quality worldwide***

